MINT Service Deliverables: Cisco SD-WAN Use Case
Delivery Type: MINT Sample Mentored Install

Why Skyline?

Skyline Advanced Technology Services (ATS) is an exclusive Cisco MINT Service Partner.

We proudly participate with Cisco in support of their Mentored Install Network Training (MINT) initiative to provide customers with hands-on training while successfully deploying Cisco Intent-Based Networking solutions.

As a MINT partner, we:

- Have undergone rigorous training and validation by Cisco’s technical marketing engineers (TMEs) and Global Partner Organization engineering teams.
- Have extensive experience deploying Cisco Intent-Based Networking solutions.
- Can escalate issues directly to Cisco for quick resolution.
- Can help you quickly become self-sufficient in Cisco Intent-Based Networking deployments to increase revenue.

For an in-depth discussion regarding your technical and staffing needs, our team is with you every step of the way.

Contact your Skyline-ATS representative today.

Description

This sample overview of service deliverables is intended to give you an understanding of what to expect from a mentored install of the SD-WAN use cases. The specific deliverables and quantities are flexible and can be adjusted based on your needs. In order to develop an accurate scope of work and quote, you will need to schedule scoping session to thoroughly review your requirements.

Estimated Price

The SD-WAN mentored install sample scope below is estimated to require a quantity of 15 MINT SKUs (CX-MI-SD-WAN). Each MINT SKU is equivalent to one mentoring unit and costs $3,330 list price. The total estimated price for this service is $49,950 list price.

Prerequisites

Ensure all necessary equipment is racked, stacked, cabled, and powered-up prior to the kick-off. Upgrade the network devices to the required software version with necessary software licenses.

Are you deploying Cisco SD-WAN?

Contact your Skyline Account Manager today for more information on how we can help.

800.375.9546
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## Service Deliverables

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<th>Deliverables</th>
<th>Service Details</th>
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| **Project Kickoff**                 | • Conduct project overview  
• Gather customer requirements                                                                                                                   |
| **Solution Design**                 | • Propose and review solution design  
• Develop Low-Level Design document                                                                                                              |
| **Secure Automated WAN**            | • Perform initial configuration of cloud hosted SD-WAN Controllers (single tenant, standalone setup)                                             
• Prepare and deploy device configuration templates for two datacenter devices and up to three branch locations.  
• Define and implement centralized vSmart control policy to establish desired network topology (hub and spoke/ full mesh/ regionalized access).  
• Establish Zero Touch Provisioning configuration.                                                                                                     |
| **Application Performance Optimization** | • Define and implement customized centralized Application Aware Routing Policy, and QoS policy if applicable.                                                                             |
| **Secure Direct Internet Access**   | • Define policy to breakout internet traffic locally and implement needed security controls:  
• Intrusion Prevention System  
• Advanced Malware Protection + ThreatGrid integration  
• URL Filtering  
• Integration with Umbrella  
• AppAware Enterprise Firewall (limited number of rules)                                                                                             |
| **Acceptance Tests**                | • Preparation and execution of testing for configured functionalities.                                                                                                                                     |
| **Knowledge Transfer**              | • Explain to the customer/partner how to configure and manage the solution in their environment                                                                                                           |

### Next Steps
Schedule a MINT scoping session with us today in order to get an accurate quote based on your specific requirements.

### Questions?
Email your questions to info@skyline-ats.com.