



## MINT Service Deliverables: Cisco DNA Center - Automation Use Case

Delivery Type: MINT Sample 5-day Mentored Install

### Why Skyline?

Skyline Advanced Technology Services (ATS) is an exclusive Cisco MINT Service Partner.

We proudly participate with Cisco in support of their Mentored Install Network Training (MINT) initiative to provide customers with hands-on training while successfully deploying Cisco Intent-Based Networking solutions.

As a MINT partner, we:

- Have undergone rigorous training and validation by Cisco's technical marketing engineers (TMEs) and Global Partner Organization engineering teams.
- Have extensive experience deploying Cisco Intent—Based Networking solutions.
- Can escalate issues directly to Cisco for quick resolution.
- Can help you quickly become self-sufficient in Cisco Intent-Based Networking deployments to increase revenue.

For an in-depth discussion regarding your technical and staffing needs, our team is with you every step of the way.

Contact your Skyline-ATS representative today.

### Description

This sample overview of service deliverables is intended to give you an understanding of what to expect from a mentored install of the Automation use cases, including Network Device Onboarding and Campus Software Image Management. The specific deliverables and quantities are flexible and can be adjusted based on your needs. In order to develop an accurate scope of work and quote, you will need to schedule scoping session to thoroughly review your requirements.

### Estimated Price

The Automation mentored install sample scope below is estimated to require a quantity of 5 MINT SKUs (ASF-EN1-G-NW-DNAC). Each MINT SKU is equivalent to one (8-hour) day of labor and costs \$2,948 list price. The total estimated price for this service is \$14,740 list price.

### Prerequisites

Ensure all necessary equipment is racked, stacked, cabled, and powered-up prior to the kick-off. Upgrade the network devices to the required software version with necessary DNA software licenses.

### Are you deploying Cisco DNA Center Automation?

Contact your Skyline Account Manager today  
for more information on how we can help.

800.375.9546  
info@skyline-ats.com



## Service Deliverables

Deliverables	Service Details
Project Kickoff	<ul style="list-style-type: none"> <li>• Conduct project overview</li> <li>• Gather customer requirements</li> </ul>
Solution Design	<ul style="list-style-type: none"> <li>• Propose and review solution design</li> <li>• Develop Low-Level Design document</li> </ul>
Cisco DNA Center Setup	<ul style="list-style-type: none"> <li>• Install and setup Cisco DNA Center</li> <li>• Upgrade Cisco DNA Center software</li> <li>• Perform basic Cisco DNA Center configuration</li> </ul>
Network Device Golden Image	<ul style="list-style-type: none"> <li>• Download IOS images to Cisco DNA Center repository</li> <li>• Define golden images for different devices</li> </ul>
Cisco DNA Center Automation Configuration	<ul style="list-style-type: none"> <li>• Prepare network hierarchy (site design)</li> <li>• Configure network settings per site</li> <li>• Perform network discovery (up to 100 network devices)</li> <li>• Provision network devices to site</li> </ul>
Software Image Management	<ul style="list-style-type: none"> <li>• Populate Cisco DNA Center image repository and define golden images</li> <li>• Perform SWIM (up to 10 network devices)</li> </ul>
Plug and Play Workflow	<ul style="list-style-type: none"> <li>• Prepare configuration templates and network profiles</li> <li>• Create 1 Plug and Play profile</li> <li>• Use Plug and Play to onboard devices (up to 10 network devices)</li> </ul>
Knowledge Transfer	<ul style="list-style-type: none"> <li>• Explain to the customer/partner how to configure and manage the solution in their environment</li> </ul>

### Next Steps

Schedule a MINT scoping session with us today in order to get an accurate quote based on your specific requirements.

### Questions?

Email your questions to [info@skyline-ats.com](mailto:info@skyline-ats.com).